

Company	Category	HQ	Sales		Operating Profit		Pretax Profit		Gross Margin
			¥m	YonY %	¥m	YonY %	¥m	YonY %	%
1 Medipal Holdings	Drugs	Tokyo	2,947,798	4.9	34,662	21.5	49,777	25.6	7.1
2 Alfresa Holdings	Drugs	Tokyo	2,504,504	4.9	34,964	48.5	44,561	38.0	6.8
3 Mitsubishi Shokuhin	Food	Tokyo	2,388,226	3.0	15,684	-8.0	17,172	-8.3	7.0
4 Suzuken	Drugs	Aichi	1,988,216	4.9	17,840	58.2	35,320	28.5	9.4
5 Nihon Access [1]	Food	Tokyo	1,714,038	5.7	18,302	-3.6	18,904	-3.2	6.7
6 Kokubu	Food	Tokyo	1,566,762	4.3	6,797	-23.1	8,697	-18.2	7.5
7 Toho Holdings	Drugs	Tokyo	1,189,627	4.3	12,328	-6.3	18,303	-6.5	8.8
8 Kato Sangyo [2]	Food	Hyogo	733,181	1.8	10,303	-7.0	11,354	-6.6	6.9
9 Mitsui Shokuhin [4]	Food	Tokyo	707,409	11.5	2,206	-25.2	2,581	-22.8	8.1
10 Nihon Shuppan Hanbai	Books, CDs	Tokyo	681,917	-3.2	4,751	-7.1	5,266	-9.0	10.9
11 Arata	Drugs	Chiba	651,954	5.8	4,472	20.0	4,388	21.7	10.2
12 Itochu Shokuhin [1]	Food	Osaka	630,464	2.6	3,304	-24.5	4,226	-23.7	5.5
13 Vital KSK Holdings	Drugs	Tokyo	564,655	3.1	3,194	15.5	6,632	7.3	7.4
14 Tohan	Books, CDs	Tokyo	508,502	1.0	6,042	0.4	3,870	23.6	12.7
15 Nihon Shurui Hanbai	Food	Tokyo	506,001	1.2	3,040	3.0	3,655	5.5	5.7
16 Forest Holdings	Drugs	Oita	428,268	3.4	3,690	2.3	5,708	2.8	8.4
17 Asahi Shokuhin	Food	Kochi	387,375	2.2			1,241	-25.8	
18 Yamae Hisano	Food	Fukuoka	345,935	10.3	2,563	-31.1	2,919	-29.3	8.0
19 Asics	Sports	Hyogo	329,464	26.6	26,516	42.1	26,999	31.5	43.8
20 World	Apparel	Hyogo	317,337	-5.7	5,642	-21.3	2,740	-33.1	56.6
21 Onward Holdings	Apparel	Tokyo	279,073	8.0	9,422	-15.8	12,211	-8.9	46.6
22 Sutazen	Food	Tokyo	256,581	1.0	1,969	7.6	2,641	22.4	8.5
23 Sanseiya Arista [3]	Food	Osaka	248,113	1.2	1,837	-30.4	2,105	-6.2	7.6
24 Chori	Apparel	Osaka	244,286	10.1	5,492	7.6	5,831	6.7	8.8
25 Nakakita Yakuhi	Drugs	Osaka	223,248	3.8					
26 Hokuyaku Takeyama HD	Drugs	Hokkaido	214,465	4.5	2,309	18.0	3,068	12.4	7.7
27 Hapinet	Toys	Tokyo	206,867	17.0	3,888	30.8	3,917	27.1	11.6
28 Toho	Food	Hyogo	204,394	3.7	1837.0	-30.8	2,192	-21.9	18.9
29 Teijin Frontier	Apparel	Osaka	202,311	9.0	4,215	-3.8	4,807	1.3	8.3
30 Wacoal Holdings	Lingerie	Kyoto	193,781	7.5	13,860	63.1	15,033	37.4	53.0

Other Category Leaders

Takara Tomy	Toys	Tokyo	155,968	-12.9	3,407	33.8	3,372	28.6	34.1
Sangetsu	Interior	Aichi	131,978	7.2	8,952	11.6	9,475	12.9	27.3
Uchida Yoko	Office Supplies	Tokyo	128,186	5.7	905		1,229		23.3
Doshisha	Variety	Osaka	105,576	6.4	7,284	7.7	7,510	1.6	23.2
Koizumi Seiki	Electronics	Osaka	83,922	12.2	3,760	4.3	3,868	8.8	18.9
Eco Trading	Pet Supplies	Hyogo	75,295	-0.9	194	-65.8	204	-68.5	12.8
France Bed Holdings	Furniture	Tokyo	54,897	8.0	2,799	37.0	2,784	38.0	45.1
Regal Corporation	Accessories	Tokyo	37,503	3.7	3,200	31.3	3,389	21.3	46.0
Eiko Tokei	Watches , Jewellery	Osaka	24,030	36.0	1,271	130.7	1,194	142.7	20.9

Notes: [1] Part of Itochu Shoji; [2] Shares held by multiple sogo hoshia; [3] Linked to Marubeni; [4] YonY figures estimated.

Source: Company Reports; JapanConsuming.