

Rank	Company	Notes	Total Revenue ¥m	YonY %	Operating Profit ¥m	YonY %	Pretax Profit ¥m	YonY %	Net Profit ¥m	YonY %	Gross Margin %	HC Stores
1	DCM HD		434,190	0.0	16,685	-12.4	16,526	-12.4	10,216	-3.4	29.7	532
2	Nitori HD		387,605	11.1	63,073	2.5	63,474	2.1	38,425	7.3	52.0	312
3	Cainz		369,592	8.3			27,591	8.3	15,893			192
4	Komeri		335,567	5.1	20,246	5.6	19,626	5.7	10,573	5.7	31.4	1,150
5	Kohnan Shoji		287,137	0.8	11,990	-26.6	10,251	-28.3	5,883	-22.6	35.9	290
6	Nafco		232,662	3.8	11,905	5.8	12,260	6.1	5,982	-12.3	33.4	339
7	Homac	[1]	194,232	0.7			8,438	-15.5	4,962			239
8	Joyful Honda		181,126	-2.5	10,094	-9.0	11,533	-8.2	6,920	5.4		15
9	Keiyo		174,020	-3.8	1,878	-45.0	2,581	-39.8	957	-48.8	27.1	186
10	Lixil Viva	[2]	167,000	8.0								84
11	Shimachu		159,708	0.1	12,309	-9.8	15,287	-2.6	9,112	4.8	32.6	54
13	Kahma	[1]	130,507	0.3								139
14	Daiki	[1]	109,205	-1.6								163
15	Arcland Sakamoto		99,244	2.2	8,758	6.5	9,473	6.0	5,292	15.9	31.6	37
12	Tokyu Hands	[2]	84,500	2.1								51
16	Royal Home Centre		73,527	8.2			1,818					52
17	Otsuka Kagu		56,230	3.1	843	-28.7	1,004	-23.8	856	33.7	55.2	15
18	Yamashin		54,537	2.5								26
19	Nishimura	[2]	50,480	0.0								34
20	Witahan Home Aid	[2]	48,320	5.2								16
21	Encho		47,595	2.0	766	-22.0	493	-28.7	371	-10.2		27
22	Juntendo	[2]	44,850	-2.8	277	71.0	129	530.5	-220			153
23	Valor	[43]	44,840	5.8								35
24	Sekichu		35,788	-2.8	311	17.3	668	21.2	241	74.5		36
25	Sunday		34,240	0.3								46

Notes: [1] Part of DCM Holdings; [2] Unlisted company; [3] HC subsidiary sales only. Source: Company Reports; JapanConsuming