

Apparel Top 100

Rank	Company	Type	Sales ¥mn	YonY %	Apparel	Rank	Company	Type	Sales ¥mn	YonY %	Apparel
					in Total Sales*						in Total Sales*
1	Uniqlo	SpS	715,643	4.7	100.0	51	Tobu	DpS	45,003	-2.1	30.5
2	Shimamura	SpS	506,007	1.7	100.0	52	Leilian	SpS	44,113	-3.3	100.0
3	Rakuten**	DM	454,712	11.4	22.6	53	Iwataya Mitsukoshi	DpS	43,872	-4.1	37.7
4	Aeon Retail	GMS	357,600	-4.5	18.8	54	Odakyu	DpS	43,871	-1.8	30.4
5	Daimaru-Matsuzakaya	DpS	269,537	-0.1	40.1	55	Mash Holdings	SpS	42,800	42.2	100.0
6	World	SpS	247,764	-3.4	83.0	56	Izumiya	GMS	42,135	-4.4	16.1
7	Isetan-Mitsukoshi	DpS	247,601	-2.9	37.7	57	Xebio	SpS	40,955	6.3	20.0
8	Takashimaya	DpS	237,042	-0.5	31.4	58	Heiwado	GMS	37,973	-5.2	13.9
9	Sogo Seibu	DpS	227,274	0.1	28.8	59	Sanki	SpS	37,726	0.4	60.0
10	Onward Holdings**	SpS	210,118	0.5	79.5	60	Mac House	SpS	35,952	-2.2	100.0
11	Marui Group	DpS	193,883	-2.8	47.9	62	Aeon Hokkaido	GMS	33,767	-3.5	23.4
12	Ito-Yokado	GMS	193,354	-5.2	16.8	61	Itokin	SpS	33,201	-3.6	32.0
13	Adastria HD	SpS	184,558	20.4	100.0	67	Scroll (was Mutow)**	DM	32,603	-6.9	51.3
14	Aoyama Shoji	SpS	181,480	-2.3	100.0	63	Keio	DpS	32,021	-5.4	35.9
15	TSI Holdings**	SpS	151,090	7.8	85.0	65	Tenmaya	DpS	32,021	-1.1	35.0
16	Hankyu-Hanshin	DpS	142,468	-1.5	33.9	64	Palemo	SpS	31,875	-12.2	75.0
17	Start Today**	DM	118,680	12.5	92.0	71	JR West Japan Isetan	DpS	30,661	-17.0	38.5
18	United Arrows	SpS	118,657	0.4	100.0	66	Felissimo	DM	28,915	-9.6	71.0
19	Seiyu*	GMS	116,800	-	-	69	Life Corporation	SM	28,835	-0.1	6.0
20	Aoki Holdings	SpS	112,675	-3.5	65.0	68	Fuji	GMS	26,717	-8.1	11.3
21	Gap Japan*	SpS	108,400	-	100.0	73	Wego	SpS	25,900	24.5	100.0
22	Pal Group	SpS	108,089	8.1	82.0	72	Taka Q	SpS	25,637	-1.0	97.2
23	GU	SpS	107,500	28.4	100.0	77	F.O. International	SpS	25,568	12.1	100.0
24	Uny	GMS	99,975	-8.0	14.3	70	Workman	SpS	25,084	0.6	51.8
25	Sazaby League	SpS	96,700	5.8	95.0	74	Tutuanna	SpS	24,523	9.9	100.0
26	Cross Company	SpS	82,611	8.1	85.0	81	Matsuya	DpS	24,037	8.3	34.0
27	Kintetsu	DpS	82,430	1.2	31.6	78	Marui Mitsukoshi	DpS	23,780	-6.1	37.5
28	Dinos-Cecile	DM	82,110	-3.8	70.0	75	Can	SpS	23,237	-	84.5
29	Baycrews	SpS	81,200	13.3	95.0	82	Ships	SpS	23,120	2.7	100.0
30	Senshukai	DM	78,389	0.6	55.0	79	Izutsuya	DpS	22,513	-2.4	36.1
31	Daiei	GMS	77,176	-4.2	14.1	80	Daimaru Hakkata	DpS	21,953	2.9	36.3
32	Right On	SpS	75,848	-9.2	100.0	76	Cox	SpS	21,498	0.4	84.4
33	Ryohin Keikaku (Muji)	SpS	75,681	12.9	41.0	84	Niigata Isetan-Mitsukoshi	DpS	21,330	-5.6	46.4
34	Izumi	GMS	68,710	0.4	14.3	83	Barneys Japan	SpS	20,834	5.6	100.0
35	Beams	SpS	68,512	5.5	95.7	86	Tsuruya	DpS	19,375	-0.1	40.0
36	Konaka	SpS	68,332	5.6	100.0	87	Japan Imagination	SpS	19,270	-10.0	100.0
37	Nishimatsuya Chain	SpS	66,704	0.7	51.9	85	Meitetsu	DpS	18,802	-8.9	34.5
38	Belluna	DM	60,947	-1.2	50.5	95	Yamato	SpS	18,719	-5.1	100.0
39	Baroque Japan	SpS	58,941	-0.1	100.0	89	Tokiwa	DpS	17,894	-2.4	39.2
40	Jupiter Shop Channel	DM	54,600	2.5	40.0	92	Daiwa	DpS	17,866	-2.0	38.0
41	Tokyu	DpS	54,586	-2.9	29.0	91	Maruhiro	DpS	17,666	-3.3	29.2
42	Nissen*	DM	54,396	-12.0	31.5	88	Yamakataya	DpS	17,650	-3.3	38.2
43	Five Foxes**	SpS	54,264	-5.3	60	90	York Benimaru	SM	17,597	-0.3	4.8
44	H&M Japan***	SpS	53,830	21.0	-	97	Tabio	SpS	16,811	6.1	100.0
45	Jun**	SpS	50,877	4.4	91.0	93	IGA	SpS	16,439	-1.5	100.0
46	Aeon Kyushu	GMS	49,842	-5.0	24.3	94	Fukuya	DpS	16,245	-2.6	31.0
47	Haruyama Shoji	SpS	47,954	-7.2	100.0	96	Fujisaki	DpS	14,886	-2.8	34.5
48	Urban Research	SpS	46,500	28.1	100.0	98	Tatsumiya	SpS	14,233	-3.3	100.0
49	Honeys	SpS	45,660	-5.0	100.0	99	Brooks Brothers Japan	SpS	14,159	6.5	100.0
50	JR Tokai Takashimaya	DpS	45,120	4.7	39.5	100	Sakazen Group	SpS	14,109	-4.6	100.0

Notes:

*	Estimate	DpS	Department store	DM	Direct Mail
**	Estimated retail sales	SpS	Specialty store	SM	Supermarket
***	Local currency conversion	GMS	General Merchandise Store		

Source: Compiled by JapanConsuming from Company data; Trade Data. Results also dependent on survey responses. Zara/Inditex Japan not included